

Sunday, May 4, 2008

CHINA SOURCING

Our China Sourcing Service Can Help You Maximize Your Profits By Utilizing The Benefits Of Manufacturing In China

Whether you are looking at China sourcing for products to import or taking advantage of the benefits of China manufacturing to reduce your production costs and remain competitive in your marketplace, the entire process can often seem overwhelming.



One of our modern China manufacturing facilities

There are many pros and cons of sourcing in China and while many Canadian and US companies are already manufacturing in China, generally many companies with annual revenues of \$50MM or less have yet to take advantage of outsourcing manufacturing to China.

Having the time, money, expertise or resources to evaluate outsourcing manufacturing to China by accommodating a full-scale factory, as

many larger companies are capable of doing, often prevents many companies from considering the possibilities of sourcing in China.

Moreover, not all products are right for manufacturing in China. These are just a few of the reasons why you should let our American based China sourcing service, with a team of sourcing experts in China, help you determine if you can make money with Chinese manufacturing.

Our Mainland China Sourcing And Trading Services Partner With You By Focusing On Your Company Needs

Our Mainland China sourcing and trading service welcomes inquiries from companies of all sizes and you are invited to call us at **717-292-5763** or submit a [Confidential Request For Quote](#). We are not agents or brokers for Chinese factories, instead we partner with you so both our interests are the same.

Your company's needs and requirements are foremost when we negotiate on your behalf with factory owners to provide you and your company with a comprehensive quote for your

requirements at your target price (or below). While not every project may be right for manufacturing in China, but because of the quality relationships we have forged with manufacturers representing a myriad of industries in China, if your requirements make sense, then we can help you achieve your goals.

The bottom line is to create a scenario where every party involved achieves their goals. You win by getting a quality product at your target price (or better) which helps to keep you competitive in your market place and the Chinese manufacturing facility wins by getting your contract and hopefully an ongoing supply relationship.

You may already be importing from Hong Kong, Taiwan, or possibly even mainland China, but...

- Are you having any quality control issues?
- Are you getting the best prices?
- Are you having any shipping issues?
- Do you know who the decision makers are in your China manufacturing facilities?
- Do the challenges of sourcing in China sometimes seem to outweigh the benefits?

If your company is currently evaluating the pros and cons of sourcing in China, then you may have questions like "*how do you go about getting your product manufactured there?*" or "*how can you avoid the potential problems that can and do often arise when using China manufacturing for your products?*"

Our Chinese-American Mainland China sourcing and trading services can answer all of these questions and help take the mystery out of working with the Chinese by providing you with a **no cost evaluation and quotation** for sourcing or manufacturing in China.

Call us today at 717-292-5763 or submit a confidential [China Sourcing Request For Quote](#) to learn if you and your company will benefit from manufacturing or sourcing in China.

Benefits Available To You When Using Our Services:

- Negotiating the **BEST Price** for You - our greatest strength!
- **NO RISK transaction** - final price is contingent on your authorization
- Interpretation, translations, trade show representation
- Access to **factories owned by family members** in China
- Access to a myriad of pre-screened previously contracted manufacturing facilities
- Full time staff of experienced sourcing experts in China
- **Full Time Engineering** staff in China
- **Quality Control Assurance** - one of the biggest problems when manufacturing in China
- Familiarity and understanding of various Chinese management styles - not

understanding this can expose you and your company unnecessary risks

- **Due Diligence** - background checking - sourcing in China requires that you know who you are dealing with!
- **Access to a UNIQUE resource (and relationship) that no other sourcing service is likely able to offer you.**
- Access to "Boots and Roots" in both China and the United States which is extremely important to your success - click the following link to meet your Mainland China sourcing and trading team - [China Business Consulting](#)

The **bottom line** is this, sourcing or manufacturing in China may not be cost effective or right for you and your company - as stated above, not all products are suited for outsourcing manufacturing to China, but you will never know unless you request a no cost evaluation.

Call us today at **(717) 292-5763** or submit a Confidential [China Sourcing Request For Quote](#) to get your **No Cost** evaluation and quotation along with the facts you need to make a fully informed decision about whether China sourcing is right for you and your company.



Ms. Zhang, one of our partners (in white coat) with factory owners, managers, and American client from Fort Worth Texas on a recent China manufacturing facility inspection trip. Would you like join us on the next trip?

Call Us Today At:
(717) 292-5763
OR
Click Below To Get A Confidential
[China Sourcing RFQ](#)

[China Sourcing - Manufacturing In China](#)

Content and Design © 1999-2008 Coble International